

**Ingenious Dynamics**

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# **FACT BOOK**

2015年度 (2016年3月期) 第2四半期 実績  
FY2015 1st Half Result



2015年10月29日  
As of October 29th, 2015

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(Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its group companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its group companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its group companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

(将来情報についての注意事項)

この資料に記載しております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられます、これらに限られるものではありません。

- 米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- 米ドル、ユーロ、アジア諸国との通貨の為替相場の変動
- 急速な技術革新と当社グループの対応能力
- 財務的、経営的、環境的な諸前提の変動
- 諸外国による現在及び将来の貿易規制等
- 当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary  
損益概要

(Millions of Yen)  
(百万円)

		FY2014 1H ①	2015 A 1H ②	Change ②-①
<u>1st Half Result</u> 上期実績				
Net Sales	売上高	1,310,544	1,439,415	128,871
Operating Income	営業利益	47,905	52,890	4,985
Equity in Net Income	持分法による投資利益	12,384	12,229	(155)
Other Non-Operating Income(Expense)	その他営業外損益	(826)	(2,936)	(2,110)
Ordinary Income	経常利益	59,463	62,183	2,720
Extraordinary Profit	特別利益	52,808	2,994	(49,814)
Extraordinary Loss	特別損失	(14,441)	(5,807)	8,634
Income (Loss) before Income Taxes	税金等調整前当期純利益	97,830	59,370	(38,460)
Income Taxes	法人税等	14,764	18,415	3,651
Net Income (Loss) Attributable to Non-Controlling Interests	非支配株主に帰属する当期純利益	4,428	5,125	697
Net Income(Loss) Attributable to Owners of Parent	親会社株主に帰属する当期純利益	78,638	35,830	(42,808)

Full Year Forecast  
年間予想

Change  
②-①

		FY2009	2010	2011	2012	2013	2014 ①	2015 E ②	Change ②-①
Net Sales	売上高	1,836,352	2,033,827	2,059,344	2,159,942	2,568,779	2,822,811	3,050,000	227,189
Operating Income	営業利益	51,728	103,810	86,946	76,790	120,058	134,457	150,000	15,543
Equity in Net Income	持分法による投資利益	12,159	23,861	20,527	22,115	29,626	27,187	25,000	(1,140)
Other Non-Operating Income(Expense)	その他営業外損益	4,319	1,428	(777)	(4,789)	(4,330)	(1,047)		
Ordinary Income	経常利益	68,206	129,099	106,696	94,116	145,354	160,597	175,000	14,403
Extraordinary Profit	特別利益	8,965	8,338	7,049	6,682	1,487	55,410		
Extraordinary Loss	特別損失	(21,746)	(23,656)	(13,804)	(16,714)	(23,008)	(48,940)		
Income(loss) before Income Taxes	税金等調整前当期純利益	55,425	113,781	99,941	84,084	123,833	167,067	(85,000)	(44,174)
Income Taxes	法人税等	16,921	31,158	30,410	34,746	44,218	37,036		
Net Income (Loss) Attributable to Non-Controlling Interests	非支配株主に帰属する当期純利益	9,796	12,009	10,670	11,383	12,867	10,260		
Net Income(Loss) Attributable to Owners of Parent	親会社株主に帰属する当期純利益	28,708	70,614	58,861	37,955	66,748	119,771	90,000	(29,771)

## 2. Business Segment Information

## 事業の種類別セグメント情報

Net Sales by Business Segment

## 事業セグメント別売上高

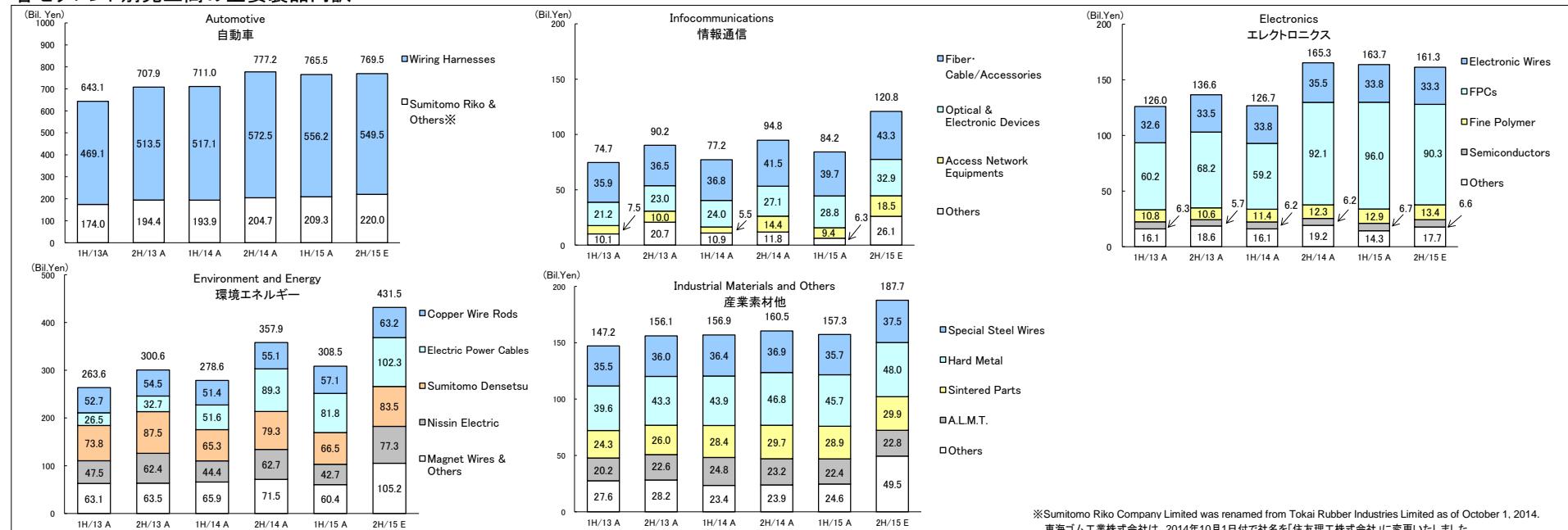
(Millions of Yen)

(百万円)

		FY2014 1H ①	2015A 1H ②	Change ② - ①					
<b>1st Half Result</b> 上期実績									
Automotive	自動車	711,005	765,509	54,504					
Infocommunications	情報通信	77,172	84,203	7,031					
Electronics	エレクトロニクス	126,654	163,714	37,060					
Environment and Energy	環境エネルギー	278,620	308,494	29,874					
Industrial Materials and Others	産業素材他	156,919	157,287	368					
Eliminations and Corporate	消去又は全社	(39,826)	(39,792)	34					
<b>Consolidated Total</b>	<b>連結合計</b>	<b>1,310,544</b>	<b>1,439,415</b>	<b>128,871</b>					
<b>Full Year</b> 年間									
(Business Segment)	(セグメント区分)	FY2009	2010	2011	2012	2013	2014 ①	2015 E ②	Change ② - ①
Automotive	自動車	816,623	960,002	991,682	1,071,168	1,351,049	1,488,214	1,535,000	46,786
Infocommunications	情報通信	271,177	218,165	161,991	155,132	164,893	172,011	205,000	32,989
Electronics	エレクトロニクス	165,050	178,209	185,786	217,571	262,624	292,005	325,000	32,995
Environment and Energy	環境エネルギー	412,511	464,883	508,624	511,182	564,157	636,512	740,000	103,488
Industrial Materials and Others	産業素材他	228,225	277,533	277,879	272,524	303,299	317,360	345,000	27,640
Eliminations and Corporate	消去又は全社	(57,234)	(64,965)	(66,618)	(67,635)	(77,243)	(83,291)	(100,000)	(16,709)
<b>Consolidated Total</b>	<b>連結合計</b>	<b>1,836,352</b>	<b>2,033,827</b>	<b>2,059,344</b>	<b>2,159,942</b>	<b>2,568,779</b>	<b>2,822,811</b>	<b>3,050,000</b>	<b>227,189</b>

## Breakdown of Each Business Segment

## 各セグメント別売上高の主要製品内訳



Operating Income by Business Segment  
事業セグメント別営業利益

(Millions of Yen)  
(百万円)

1st Half Result 上期実績		FY2014 1H ①	2015A 1H ②	Change ② - ①
Automotive	自動車	36,012	37,058	1,046
Infocommunications	情報通信	(1,213)	1,778	2,991
Electronics	エレクトロニクス	(501)	6,962	7,463
Environment and Energy	環境エネルギー	3,422	(688)	(4,110)
Industrial Materials and Others	産業素材他	10,432	7,934	(2,498)
Eliminations and Corporate	消去又は全社	(247)	(154)	93
Consolidated Total	連結合計	47,905	52,890	4,985

Full Year 年間		FY2009	2010	2011	2012	2013	2014 ①	2015 E ②	Change ② - ①
Automotive	自動車	34,526	64,118	54,331	53,116	71,781	89,252	85,000	(4,252)
Infocommunications	情報通信	3,624	2,983	(5,872)	(10,255)	(1,155)	3,749	13,000	9,251
Electronics	エレクトロニクス	4,849	6,603	3,289	5	5,332	5,460	12,500	7,040
Environment and Energy	環境エネルギー	7,893	13,428	16,922	19,084	24,134	13,528	16,500	2,972
Industrial Materials and Others	産業素材他	944	16,884	18,462	15,100	20,509	22,992	23,000	8
Eliminations and Corporate	消去又は全社	(108)	(206)	(186)	(260)	(543)	(524)	0	524
Consolidated Total	連結合計	51,728	103,810	86,946	76,790	120,058	134,457	150,000	15,543

Assets by Business Segment  
事業セグメント別資産残高

(Millions of Yen)  
(百万円)

Total Assets 総資産		FY2010	2011	2012	2013 ①	2014 ②	Change ② - ①
Automotive	自動車	735,249	846,223	986,799	1,165,307	1,290,669	125,362
Infocommunications	情報通信	198,573	198,393	207,167	204,166	219,185	15,019
Electronics	エレクトロニクス	145,036	156,523	197,487	197,765	223,150	25,385
Environment and Energy	環境エネルギー	404,779	429,971	449,730	476,528	567,945	91,417
Industrial Materials and Others	産業素材他	424,499	443,074	486,523	561,452	680,636	119,184
Eliminations and Corporate	消去又は全社	48,148	(2,120)	(30,139)	(50,399)	(55,800)	(5,401)
Consolidated Total	連結合計	1,956,284	2,072,064	2,297,567	2,554,819	2,925,785	370,966

3. Capital Expenditure/ Depreciation and Amortization/ R&D Expenses

## 設備投資, 減価償却費, 研究開発費

Capital Expenditure (Investment in Fixed Assets)  
設備投資

(Millions of Yen)  
(百万円)

		FY2009	2010	2011	2012	2013	2014 ①	2015 E ②	Change ② - ①
Automotive	自動車	29,600	45,700	60,500	76,900	88,200	75,600	84,000	8,400
Infocommunications	情報通信	12,900	18,700	14,800	12,100	9,300	13,600	13,500	(100)
Electronics	エレクトロニクス	6,700	10,100	15,600	21,400	11,500	15,100	24,000	8,900
Environment and Energy	環境エネルギー	15,500	9,800	13,600	12,400	18,200	19,900	28,000	8,100
Industrial Materials and Others	産業素材他	8,600	14,100	30,500	25,100	23,600	24,000	20,500	(3,500)
Consolidated Total	連結合計	73,300	98,400	135,000	147,900	150,800	148,200	170,000	21,800

Depreciation and Amortization  
減価償却費

(Millions of Yen)  
(百万円)

		FY2009	2010	2011	2012	2013	2014 ①	2015 E ②	Change ② - ①
Automotive	自動車	50,600	45,000	36,500	44,100	60,200	67,400	72,000	4,600
Infocommunications	情報通信	12,200	12,300	9,300	11,300	11,600	11,400	11,500	100
Electronics	エレクトロニクス	10,300	9,500	8,800	10,200	13,300	14,400	17,000	2,600
Environment and Energy	環境エネルギー	13,300	13,200	9,900	9,500	11,300	14,300	14,500	200
Industrial Materials and Others	産業素材他	17,400	16,800	13,500	15,500	16,900	19,200	20,000	800
Consolidated Total	連結合計	103,800	96,800	78,000	90,600	113,300	126,700	135,000	8,300

R&D Expenses  
研究開発費

(Millions of Yen, %)  
(百万円, %)

		FY2009	2010	2011	2012	2013	2014 ①	2015 E ②	Change ② - ①
Automotive	自動車	37,500	45,100	49,000	57,900	62,100	64,400	65,000	600
Infocommunications	情報通信	17,500	17,100	16,100	13,500	12,600	15,200	16,000	800
Electronics	エレクトロニクス	5,600	5,400	5,600	5,200	4,600	3,900	3,000	(900)
Environment and Energy	環境エネルギー	7,600	7,200	9,600	11,000	12,600	14,200	13,500	(700)
Industrial Materials and Others	産業素材他	4,100	4,200	6,300	6,700	7,600	7,900	7,500	(400)
Consolidated Total	連結合計	72,300	79,000	86,600	94,300	99,500	105,600	105,000	(600)
R&D Expense / Net Sales	売上高比率	3.9	3.9	4.2	4.4	3.9	3.7	3.4	(0.3)

## 4. Consolidated Financial Statements

## 連結財務諸表

Consolidated Balance Sheets  
連結貸借対照表(Millions of Yen)  
(百万円)

Assets	資産の部	FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Current Assets	流動資産								
Cash and Time Deposits	現金及び預金	143,851	142,287	132,657	172,637	161,797	172,697	155,608	176,183
Trade Notes and Accounts	受取手形及び売掛金	441,892	425,187	500,857	502,000	563,599	644,834	568,260	610,290
Marketable Securities	有価証券	32,000	53,993	12,288	4,164	343	5,009	15,603	9,958
Inventories	たな卸資産	251,727	286,519	310,086	343,766	382,634	450,276	440,823	469,346
Deferred Tax Assets	繰延税金資産	31,755	32,979	30,683	32,028	32,273	40,995	36,435	46,324
Other Current Assets	その他	61,627	50,013	62,690	63,876	67,020	106,003	95,671	82,199
Allowance for Doubtful Receivables	貸倒引当金	(2,902)	(2,195)	(1,831)	(2,710)	(4,047)	(4,253)	(4,420)	(4,156)
Total Current Assets	流動資産合計	959,950	988,783	1,047,430	1,115,761	1,203,619	1,415,561	1,307,980	1,390,144
Fixed Assets	固定資産								
Property, Plant and Equipment	有形固定資産								
Buildings and Structures	建物及び構築物	206,794	187,825	196,849	227,801	251,004	271,816	257,559	267,127
Machinery and Equipment	機械装置及び運搬具	192,001	175,463	204,009	260,608	297,109	338,777	313,609	342,637
Land	土地	82,619	75,528	79,265	83,325	87,610	88,435	87,355	88,058
Construction in Progress	建設仮勘定	15,868	16,420	32,149	38,558	38,343	38,006	40,360	39,783
Other	その他	27,375	26,539	31,444	40,759	50,811	52,741	51,729	51,773
Total Property, Plant and Equipment	有形固定資産合計	524,657	481,775	543,716	651,051	724,877	789,775	750,612	789,378
Intangible Assets	無形固定資産	29,374	25,446	27,255	37,045	63,301	67,232	71,464	61,893
Investments and Long-Term Receivables	投資その他資産								
Investment Securities	投資有価証券	317,734	362,473	356,549	388,834	453,520	500,289	435,571	454,011
Net Defined Benefit Asset	退職給付に係る資産	-	-	-	-	64,317	105,305	63,502	106,697
Deferred Tax Assets	繰延税金資産	23,133	17,745	16,935	18,572	19,423	19,344	22,401	18,992
Other	その他	87,758	81,882	81,774	87,713	27,220	29,641	28,705	40,673
Allowance for Doubtful Receivables	貸倒引当金	(2,671)	(1,820)	(1,595)	(1,409)	(1,458)	(1,362)	(1,567)	(1,511)
Total Investments and Long-Term Receivables	投資その他の資産合計	425,954	460,280	453,663	493,710	563,022	653,217	548,612	618,862
Total Fixed Assets	固定資産合計	979,985	967,501	1,024,634	1,181,806	1,351,200	1,510,224	1,370,688	1,470,133
Total Assets	資産合計	1,939,935	1,956,284	2,072,064	2,297,567	2,554,819	2,925,785	2,678,668	2,860,277

Liabilities and Net Assets	負債及び純資産の部	FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Current Liabilities	流動負債								
Trade Notes Payable and Trade Accounts Payable	支払手形及び買掛金	260,388	254,067	316,584	300,669	329,021	367,253	341,540	368,883
Short-Term Bank Loans	短期借入金	101,170	81,857	140,064	167,961	215,379	213,637	180,739	221,684
Current Portion of Long-Term Debt	1年内償還予定の社債	43,000	35,000	20,000	20,000	10,620	10,620	10,620	10,620
Other Current Liabilities	その他	153,311	160,026	159,231	168,515	185,426	218,359	201,243	221,527
Total Current Liabilities	流動負債合計	557,869	530,950	635,879	657,145	740,446	809,869	734,142	822,714
Long-Term Liabilities	固定負債								
Long-Term Debt	社債	95,000	60,000	51,850	56,850	46,230	35,610	45,920	35,300
Long-Term Bank Loans	長期借入金	115,337	163,590	150,608	238,608	258,954	288,160	277,406	264,202
Deferred Tax Liabilities	繰延税金負債	61,176	64,369	49,930	54,450	65,719	88,327	74,199	72,918
Accrued Pension and Severance Costs	退職給付引当金	32,716	30,381	31,622	33,260	-	-	-	-
Net Defined Benefit Liability	退職給付に係る負債	-	-	-	-	47,507	39,408	43,470	39,650
Other Long-Term Liabilities	その他	13,262	14,384	13,244	12,559	16,051	17,498	14,827	16,986
Total Long-Term Liabilities	固定負債合計	317,491	332,724	297,254	395,727	434,461	469,003	455,822	429,056
Total Liabilities	負債合計	875,360	863,674	933,133	1,052,872	1,174,907	1,278,872	1,189,964	1,251,770
Net Assets	純資産								
Shareholders' Equity	株主資本								
Common Stock	資本金	99,737	99,737	99,737	99,737	99,737	99,737	99,737	99,737
Capital Surplus	資本剰余金	171,020	171,020	171,020	171,020	171,020	171,020	171,020	170,827
Retained Earnings	利益剰余金	637,478	696,776	741,192	763,159	819,179	920,850	889,203	940,396
Treasury Stock, at Cost	自己株式	(619)	(640)	(645)	(649)	(659)	(667)	(661)	(671)
Total Shareholders' Equity	株主資本合計	907,616	966,893	1,011,304	1,033,267	1,089,277	1,190,940	1,159,299	1,210,289
Accumulated Other Comprehensive Income	その他の包括利益累計額								
Net Unrealized Holding Gains on Available-for-Sale Securities	その他有価証券評価差額金	50,087	61,184	57,306	66,687	85,170	127,416	98,464	93,353
Deferred Gains or Losses on Derivatives	繰延ヘッジ損益	33	(35)	(192)	(1,254)	(1,097)	(838)	(1,435)	650
Land Revaluation	土地再評価差額金	(1,188)	-	-	-	-	-	-	-
Foreign Currency Translation Adjustments	為替換算調整勘定	(52,387)	(78,996)	(80,420)	(26,215)	24,902	88,444	40,068	72,186
Remeasurements of Defined Benefit Plans	退職給付に係る調整累計額	-	-	-	-	(8,644)	25,224	(4,172)	25,624
Total Accumulated Other Comprehensive Income	その他の包括利益累計額合計	(3,455)	(17,847)	(23,306)	39,218	100,331	240,246	132,925	191,813
Share Warrants	新株予約権	22	17	10	-	-	-	-	-
Non-Controlling Interests	非支配株主持分	160,392	143,547	150,923	172,210	190,304	215,727	196,480	206,405
Total Net Assets	純資産合計	1,064,575	1,092,610	1,138,931	1,244,695	1,379,912	1,646,913	1,488,704	1,608,507
Total Liabilities and Net Assets	負債・純資産合計	1,939,935	1,956,284	2,072,064	2,297,567	2,554,819	2,925,785	2,678,668	2,860,277

Consolidated Statements of Income  
連結損益計算書

(Millions of Yen)  
(百万円)

		FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Net Sales	売上高	1,836,352	2,033,827	2,059,344	2,159,942	2,568,779	2,822,811	1,310,544	1,439,415
Cost of Sales	売上原価	1,516,688	1,656,750	1,688,370	1,785,052	2,104,728	2,310,606	1,078,778	1,188,166
Selling, General and Administrative Expenses	販売費及び一般管理費	267,936	273,267	284,028	298,100	343,993	377,748	183,861	198,359
Operating Income	営業利益	51,728	103,810	86,946	76,790	12,058	134,457	47,905	52,890
Non-Operating Income	営業外収益								
Interest Income	受取利息	840	663	1,071	999	1,296	1,262	608	622
Dividend Income	受取配当金	4,483	3,692	3,147	3,152	3,743	3,757	2,606	2,212
Equity in Net Income	持分法による投資利益	12,159	23,861	20,527	22,115	29,626	27,187	12,384	12,229
Other Income	その他	13,796	14,180	12,508	10,339	10,060	11,250	4,340	5,418
Total	計	31,278	42,396	37,253	36,605	44,725	43,456	19,938	20,481
Non-Operating Expenses	営業外費用								
Interest Expenses	支払利息	6,186	5,189	5,378	5,065	7,055	6,694	3,347	2,705
Other Expenses	その他	8,614	11,918	12,125	14,214	12,374	10,622	5,033	8,483
Total	計	14,800	17,107	17,503	19,279	19,429	17,316	8,380	11,188
Ordinary Income	経常利益	68,206	129,099	106,696	94,116	145,354	160,597	59,463	62,183
Extraordinary Profit	特別利益								
Gain on Sales of Investment Securities	投資有価証券売却益	7,140	7,970	6,790	6,682	-	49,613	47,011	2,994
Gain on Step Acquisitions	段階取得に係る差益	-	-	-	-	-	5,797	5,797	-
Gain on Exemption from Employees' Retirement Benefit Trust	退職給付信託返還益	-	-	-	-	1,487	-	-	-
Gain on Sales of Fixed Assets	固定資産売却益	1,825	368	259	-	-	-	-	-
Total	計	8,965	8,338	7,049	6,682	1,487	55,410	52,808	2,994
Extraordinary Loss	特別損失								
Loss on Disposal of Fixed Assets	固定資産除却損	4,371	2,188	2,191	3,307	3,668	2,916	1,308	1,328
Loss on Valuation of Investment Securities	投資有価証券評価損	1,240	1,287	2,162	1,720	1,170	1,071	-	-
Impairment Losses of Fixed Assets	減損損失	3,595	11,336	-	2,586	5,430	7,926	-	-
Restructuring Expenses	事業構造改善費用	5,777	-	-	9,101	2,742	16,944	8,282	1,307
Surcharge	課徴金	-	-	-	-	-	4,851	4,851	-
Special Transportation Expenses	特別輸送費	-	-	-	-	-	4,212	-	531
Environmental Expenses	環境対策費	-	-	-	-	-	1,050	-	-
Settlement	和解金	-	-	-	-	-	9,998	9,970	-
Loss on Disaster	災害損失	-	8,845	7,349	-	-	-	-	-
Provision for Surcharge	課徴金引当金繰入額	6,763	-	2,102	-	-	-	-	-
Total	計	21,746	23,656	13,804	16,714	23,008	48,940	14,441	5,807
Income/(loss) before Income Taxes	税金等調整前当期純利益	55,425	113,781	99,941	84,084	123,833	167,067	97,830	59,370
Income and Enterprise Taxes	法人税、住民税及び事業税	24,971	30,993	29,406	35,562	43,439	48,962	19,899	23,493
Income Taxes-Deferred	法人税等調整額	(8,050)	165	1,004	(816)	779	(11,926)	(5,135)	(5,078)
Net Income (Loss) Attributable to Non-Controlling Interests	非支配株主に帰属する当期純利益	9,796	12,009	10,670	11,383	12,867	10,260	4,428	5,125
Net Income(Loss) Attributable to Owners of Parent	親会社株主に帰属する当期純利益	28,708	70,614	58,861	37,955	66,748	119,771	78,638	35,830

Consolidated Statements of Cash Flows  
連結キャッシュ・フロー計算書

(Millions of Yen)  
(百万円)

		FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
<b>Cash Flows from Operating Activities</b>	<b>営業活動によるキャッシュ・フロー</b>								
Income before Income Taxes	税金等調整前当期純利益	55,425	113,781	99,941	84,084	123,833	167,067	97,830	59,370
Depreciation and Amortization	減価償却費	103,712	96,969	76,653	88,916	110,441	123,471	58,265	65,608
Equity in Net Income	持分法による投資損益	(12,159)	(23,861)	(20,527)	(22,115)	(29,626)	(27,187)	(12,384)	(12,229)
Decrease(Increase) in Trade Notes and Accounts Receivables	売上債権の減少額(増加額)	(58,559)	(16,232)	(47,628)	43,405	(30,246)	(14,672)	29,434	32,216
Decrease(Increase) in Inventories	たな卸資産の減少額(増加額)	28,307	(52,521)	(20,174)	(2,998)	(14,002)	(22,004)	(36,305)	(23,587)
Increase(Decrease) in Trade Notes and Accounts Payable	仕入債務の増加額(減少額)	37,275	21,658	17,331	(33,556)	10,679	6,486	6,919	3,236
Others, Net	その他	22,814	23,454	1,782	(2,579)	9,936	(27,802)	(36,461)	6,938
Sub Total	小計	176,815	163,248	107,378	155,157	181,015	205,359	107,298	131,552
Interest and Dividends Received	利息及び配当金の受取額	8,309	10,411	9,140	7,897	11,199	11,674	7,004	7,910
Interest Paid	利息の支払額	(6,042)	(5,204)	(5,480)	(4,897)	(6,437)	(7,467)	(2,962)	(3,073)
Settlement Paid	和解金の支払額	-	-	-	-	(3,268)	(3,373)	(1,830)	(5,470)
Payment of Surcharge	課徴金の支払額	-	(6,763)	-	(2,102)	-	(8,387)	(8,387)	-
Income Taxes Paid	法人税等の支払額	(7,506)	(22,394)	(24,987)	(31,206)	(34,804)	(44,297)	(21,616)	(22,301)
Net Cash Provided by Operating Activities	営業活動によるキャッシュ・フロー	171,576	139,298	86,051	124,849	147,705	153,509	79,507	108,618
<b>Cash Flows from Investing Activities</b>	<b>投資活動によるキャッシュ・フロー</b>								
Expenditures for Purchase of Property, Plant and Equipment	有形固定資産の取得による支出	(84,565)	(91,163)	(121,411)	(151,725)	(142,662)	(146,158)	(72,238)	(80,854)
Proceeds from Sales of Property, Plant and Equipment	有形固定資産の売却による収入	6,669	3,518	2,115	1,579	3,492	3,972	1,819	2,062
Expenditures for Purchase of Investment Securities	投資有価証券の取得による支出	(12,576)	(8,964)	(15,435)	(18,424)	(21,140)	(20,121)	(9,729)	(3,063)
Proceeds from Sales of Securities and Investment Securities	有価証券及び投資有価証券の売却による収入	32,019	20,212	15,433	10,501	4,728	86,073	75,858	21,913
Others, Net	その他	(14,446)	(10,154)	(9,925)	(13,997)	(18,520)	(10,654)	(5,857)	(13,140)
Net cash Used in Investing Activities	投資活動によるキャッシュ・フロー	(72,899)	(86,551)	(129,223)	(172,066)	(174,102)	(86,888)	(10,147)	(73,082)
<b>Free Cash Flow</b>	<b>フリーキャッシュ・フロー</b>	98,677	52,747	(43,172)	(47,217)	(26,397)	66,621	69,360	35,536
<b>Cash Flows from Financing Activities</b>	<b>財務活動によるキャッシュ・フロー</b>								
Net Increase(Decrease) in Short-Term Loan Payable	短期借入金の純増加額(純減少額)	(62,946)	(13,768)	33,823	3,141	(21,363)	10,873	(26,089)	(8,203)
Proceeds from Long-Term Loan Payable	長期借入れによる収入	68,203	55,793	14,414	107,061	94,934	43,483	20,115	7,242
Repayment of Long-Term Loan Payable	長期借入金の返済による支出	(16,372)	(8,184)	(7,776)	(28,750)	(28,632)	(80,467)	(45,684)	(6,275)
Repayment of Long-Term Debt	社債の償還による支出	(27,000)	(43,000)	(35,000)	(20,000)	(20,000)	(10,620)	(310)	(310)
Cash Dividends Paid	配当金の支払額	(11,107)	(14,280)	(15,075)	(15,867)	(15,867)	(19,040)	(9,520)	(14,280)
Proceeds from Issuance of Commercial Paper	コマーシャル・ペーパー発行による収入	(14,997)	-	-	-	-	-	-	-
Proceeds from Long-Term Debt	社債の発行による収入	-	-	11,850	25,000	-	-	-	-
Others, Net	その他	(3,394)	(4,406)	(4,627)	(5,663)	(8,959)	(8,266)	(5,302)	(7,633)
Net Cash Provided by (Used in) Financing Activities	財務活動によるキャッシュ・フロー	(67,613)	(27,845)	(2,391)	64,922	113	(64,037)	(66,790)	(29,459)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	現金及び現金同等物に係る換算差額	(264)	(2,720)	541	10,058	6,665	11,817	4,351	(3,222)
Net Increase(Decrease) in Cash and Cash Equivalents	現金及び現金同等物の増加額(減少額)	30,800	22,182	(45,022)	27,763	(19,619)	14,401	6,921	2,855
Cash and Cash Equivalents at the Beginning of Year	現金・現金同等物の期首残高	143,946	175,617	192,092	142,359	176,543	160,129	160,129	177,107
Net Increase(Decrease) in Cash and Cash Equivalents Resulting from Change of Fiscal Term of Subsidiaries	連結子会社の決算期変更による現金及び現金同等物の増減額	-	(689)	(7,610)	-	-	-	-	(8)
Cash and Cash Equivalents of Newly Consolidated Subsidiaries	新規連結に伴う現金及び現金同等物の増加額	1,343	1,304	3,273	6,724	3,205	2,577	176	-
Cash and Cash Equivalents of Exclusive Consolidated Subsidiaries	連結除外に伴う現金及び現金同等物の減少額	(472)	(6,322)	(374)	(303)	-	-	-	-
Cash and Cash Equivalents at the End of Year	現金・現金同等物の期末残高	175,617	192,092	142,359	176,543	160,129	177,107	167,226	179,954

## Segment Information by Geographic Area

			(Millions of Yen) (百万円)							
所在地別セグメント情報		売上高	FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Net sales		日本	1,444,970	1,495,548	1,480,752	1,469,099	1,566,797	1,659,051	776,524	813,796
Japan	日本									
Americas	米州		194,173	240,078	238,176	298,168	402,167	488,870	227,792	270,047
Asia	アジア		440,815	596,160	638,768	767,885	980,476	1,093,348	501,007	582,660
Europe and Others	欧州その他		152,664	193,602	206,893	190,603	309,375	339,228	162,175	167,692
Total	計		2,232,622	2,525,388	2,564,589	2,725,755	3,258,815	3,580,497	1,667,498	1,834,195
Elimination and Corporate	消去又は全社		(396,270)	(491,561)	(505,245)	(565,813)	(690,036)	(757,686)	(356,954)	(394,780)
Consolidated	連結		1,836,352	2,033,827	2,059,344	2,159,942	2,568,779	2,822,811	1,310,544	1,439,415

		営業利益	FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Japan	日本		30,351	50,838	43,714	24,541	44,815	36,553	7,252	1,903
Americas	米州		1,199	9,560	6,984	10,565	15,269	30,495	12,123	18,544
Asia	アジア		23,627	36,347	28,645	40,320	59,041	63,470	27,698	32,412
Europe and Others	欧州その他		(3,337)	8,460	7,351	1,126	2,409	5,746	1,116	411
Total	計		51,840	105,205	86,694	76,552	121,534	136,264	48,189	53,270
Elimination and Corporate	消去又は全社		(112)	(1,395)	252	238	(1,476)	(1,807)	(284)	(380)
Consolidated	連結		51,728	103,810	86,946	76,790	120,058	134,457	47,905	52,890

		Overseas Net Sales 海外売上高	FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Americas	米州		195,716	239,947	241,638	293,999	402,506	494,684	243,574	272,236
Ratio to Consolidated Net Sales	連結売上高に占める割合(%)		10.7	11.8	11.7	13.6	15.7	17.5	18.6	18.9
Asia	アジア		348,254	451,096	488,324	561,044	716,269	806,123	357,761	437,204
Ratio to Consolidated Net Sales	連結売上高に占める割合(%)		18.9	22.2	23.7	26.0	27.9	28.6	27.3	30.4
Europe and Others	欧州その他		161,387	199,327	209,982	193,768	298,234	346,008	164,555	169,345
Ratio to Consolidated Net Sales	連結売上高に占める割合(%)		8.8	9.8	10.2	9.0	11.6	12.2	12.5	11.8
Total	計		705,357	890,370	939,944	1,048,811	1,417,009	1,646,815	765,890	878,785
Ratio to Consolidated Net Sales	連結売上高に占める割合(%)		38.4	43.8	45.6	48.6	55.2	58.3	58.4	61.1
Consolidated Net Sales	連結売上高		1,836,352	2,033,827	2,059,344	2,159,942	2,568,779	2,822,811	1,310,544	1,439,415

## 5. Financial Index

## 主要財務指標

## Profitability Data

## 収益性指標

(Millions of Yen)  
(百万円)

		FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Net Sales	売上高	1,836,352	2,033,827	2,059,344	2,159,942	2,568,779	2,822,811	1,310,544	1,439,415
Operating Income	営業利益	51,728	103,810	86,946	76,790	120,058	134,457	47,905	52,890
Ordinary Income	経常利益	68,206	129,099	106,696	94,116	145,354	160,597	59,463	62,183
Income (Loss) before Income Taxes	税金等調整前当期純利益	55,425	113,781	99,941	84,084	123,833	167,067	97,830	59,370
Net Income (Loss) Attributable to Owners of Parent	親会社株主に帰属する当期純利益	28,708	70,614	58,861	37,955	66,748	119,771	78,638	35,830
Total Assets	総資産残高	1,939,935	1,956,284	2,072,064	2,297,567	2,554,819	2,925,785	2,678,668	2,860,277
Net Assets	純資産	1,064,575	1,092,610	1,138,931	1,244,695	1,379,912	1,646,913	1,488,704	1,608,507
Return on Equity(%)	自己資本当期純利益率(%)	3.3	7.6	6.1	3.7	5.9	9.1	12.7	5.1
Operating Income / Total Assets(%)	総資産営業利益率(%)	2.7	5.3	4.3	3.5	4.9	4.9	3.7	3.7
Invested Assets※	投下資産※	1,420,161	1,434,533	1,502,926	1,730,264	1,914,553	2,197,752	2,006,204	2,143,243
Operating Income / Invested Assets (ROA) (%)	投下資産営業利益率(ROA)(%)	3.6	7.3	5.9	4.8	6.6	6.5	4.9	4.9
Operating Income / Net Sales(%)	売上高営業利益率(%)	2.8	5.1	4.2	3.6	4.7	4.8	3.7	3.7
Ordinary Income / Net Sales(%)	売上高経常利益率(%)	3.7	6.3	5.2	4.4	5.7	5.7	4.5	4.3
Return on Sales(%)	売上高当期利益率(%)	1.6	3.5	2.9	1.8	2.6	4.2	6.0	2.5

※総資産=無利子負債

Total Assets - Interest-free Liabilities

		FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Shareholders' Equity Ratio(%)	自己資本比率(%)	46.6	48.5	47.7	46.7	46.6	48.9	48.2	49.0
Interest-Bearing Debt	有利子負債残高	355,586	341,923	363,995	485,569	534,641	550,839	517,500	534,736
Debt / Equity Ratio(%)	有利子負債/自己資本比率(%)	39.3	36.0	36.8	45.3	44.9	38.5	40.0	38.1
Net Cash Provided by Operating Activities	営業活動によるキャッシュ・フロー	171,576	139,298	86,051	124,849	147,705	153,509	79,507	108,618
Interest Paid	利息の支払額(キャッシュ・フローベース)	(6,042)	(5,204)	(5,480)	(4,897)	(6,437)	(7,467)	(2,962)	(3,073)
Interest Coverage Ratio(Times)	インタレストカバレッジレシオ(倍)	29.4	27.8	16.7	26.5	23.9	21.6	27.8	36.3
Current Assets	流動資産	959,950	988,783	1,047,430	1,115,761	1,203,619	1,415,561	1,307,980	1,390,144
Current Liabilities	流動負債	557,869	530,950	635,879	657,145	740,446	809,869	734,142	822,714
Current Ratio(%)	流動比率(%)	172.1	186.2	164.7	169.8	162.6	174.8	178.2	169.0

## Efficiency Data

## 効率性指標

		FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Total Assets Turnover(Times)	総資産回転率	1.0	1.0	1.0	1.0	1.1	1.0	1.0	1.0
Inventories	棚卸資産残高	251,727	286,519	310,086	343,766	382,634	450,276	440,823	469,346
Inventory Turnover(Times)	棚卸資産回転率	7.1	7.6	6.9	6.6	7.1	6.8	6.4	6.3
Account Receivable	売上債権残高	442,466	425,374	500,857	502,000	563,998	646,295	568,672	611,455
Account Receivable Turnover(Times)	売上債権回転率	4.5	4.7	4.4	4.3	4.8	4.7	4.6	4.6

## Per Share Data

## 一株当たり指標

(Yen)  
(円)

		FY2009	2010	2011	2012	2013	2014	1H/2014	1H/2015
Net Income per Share	一株当たり当期純利益	36.19	89.02	74.21	47.85	84.15	151.00	99.14	45.17
Earnings before Depreciation and Amortization per Share	一株当たりキャッシュ・フロー利益	167.1	211.0	172.5	162.2	227.1	310.7	172.6	127.9
Shareholders' Equity per Share	一株当たり純資産	1,139.84	1,196.46	1,245.57	1,352.09	1,499.76	1,804.34	1,629.14	1,767.68