

Supplementary Sheet for the fiscal year ended March 31, 2022

Sumitomo Electric Industries, Ltd.
May. 11, 2022

1-1. FY2021 Results (PL)

	FY2020 Actual ^①	FY2021 Revised Plan ^②	FY2021 Actual ^③	Growth ③-①	Difference ③-②
Net Sales	2,918.6	3,300.0	3,367.9	+449.3	+67.9
Operating Profit	113.9	125.0	122.2	+8.3	(2.8)
Share of profit of investments accounted for using equity method	12.5		20.6	+8.1	
Other Non-Operating Income/Expenses	(12.4)		(4.6)	+7.8	
Ordinary Income	114.1	140.0	138.2	+24.1	(1.8)
Extraordinary Income or Loss	(3.7)		21.8	+25.5	
Profit before Income Taxes	110.3		159.9	+49.6	
Taxes and Profit Attributable to Non-Controlling Interests	(54.0)		(63.6)	(9.6)	
Profit Attributable to Owners of the Parent	56.3	80.0	96.3	+40.0	+16.3

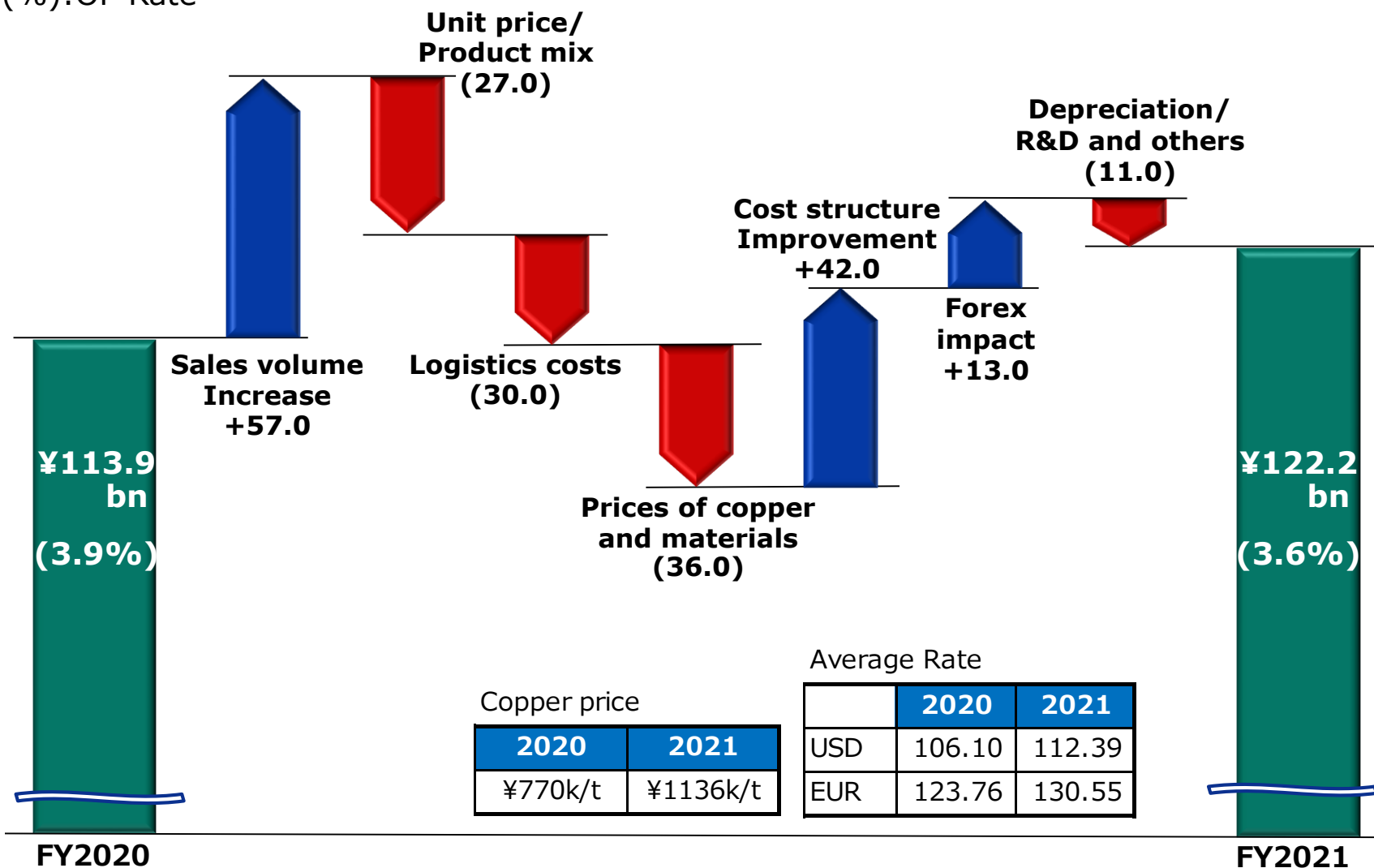
1-2. Sales and OP by Segment

¥ bn	FY2020 Actual ^①		FY2021 Revised Plan ^②		FY2021 Actual ^③		Growth ③ - ①		Difference ③ - ②	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Automotive	1,602.0	48.2	1,730.0	20.0	1,754.2	12.3	+152.2	(35.9)	+24.2	(7.7)
Infocommunications	224.6	24.3	240.0	22.0	239.2	23.4	+14.6	(0.9)	(0.9)	+1.4
Electronics	252.6	10.0	280.0	19.0	292.5	19.8	+39.9	+9.8	+12.5	+0.8
Environment and Energy	634.2	25.0	820.0	42.0	833.4	44.0	+199.2	+19.0	+13.4	+2.0
Industrial Materials and Others	302.5	6.7	320.0	22.0	327.9	23.0	+25.4	+16.4	+7.9	+1.0
Total	2,918.6	113.9	3,300.0	125.0	3,367.9	122.2	+449.3	+8.3	+67.9	(2.8)

※Differences between the aggregate of all segments and Total are consolidated eliminations.

1-3. OP variation factors from FY2020 to FY2021

(%):OP Rate



1-4. BS as of FY2021 end

¥ bn	FY2020 Actual①	FY2021 Actual②	Difference ②－①	¥ bn	FY2020 Actual①	FY2021 Actual②	Difference ②－①
Cash and Time Deposits	253.7	259.6	5.9	Trade Payables	397.4	445.0	+47.5
Trade Receivables	755.3	814.7	59.4	Interest Bearing Debt	685.1	859.8	+174.7
Inventories	606.3	844.8	238.5	Other	406.9	449.7	+42.8
Property, Plant and Equipment	981.2	1,026.8	45.6	Total Liabilities	1,489.4	1,754.5	+265.0
Investment Securities	407.4	443.9	36.5	Common Stock and Capital Surplus	270.6	270.3	(0.3)
Other	378.1	417.6	39.5	Retained Earnings	1,281.8	1,346.2	+64.4
				Other	340.1	436.5	+96.3
				Total Net Assets	1,892.5	2,052.9	+160.4
Total Assets	3,381.9	3,807.4	425.5	Total Liabilities and Net Assets	3,381.9	3,807.4	+425.5
ROIC (※)	4.6%	4.5%	(0.1%)	Shareholders' Equity Ratio	48.2%	46.5%	(1.7%)
ROE	3.6%	5.7%	+2.1%	Debt / Equity Ratio	0.42	0.49	+0.07

$$\text{※Operating Profit / Invested Assets(ROIC)} = \frac{\text{Operating Profit}}{\text{Total Assets} - \text{Interest-Free Liabilities}}$$

1-5. Statement of Cash Flows

	¥ bn	FY2020 Actual①	FY2021 Actual②	Difference ② - ①
Profit before Income Taxes		110.3	159.9	+49.6
Depreciation and Amortization		168.0	180.5	+12.5
Changes in Working Capital		△77.4	△ 189.2	(111.8)
Other		△31.3	△ 75.2	(43.9)
Cash Flows from Operating Activities		169.7	76.0	(93.7)
Cash Flows from Investing Activities		△163.4	△ 165.4	(2.0)
Free Cash Flow		6.2	△ 89.4	(95.7)
Cash Flows from Financing Activities		△13.1	82.8	+95.9
Other		9.3	10.7	+1.4
Increase(Decrease) in Cash and Cash Equivalents		2.4	4.1	+1.7
Cash and Cash Equivalents at the End of Year		251.4	255.5	+4.1

2-1. FY2022 Forecasts (PL)

	¥bn	FY2021	FY2022			Growth	22Vision FY2022 Plan
		Actual	1H Plan	2H Plan	Annual Plan		
Net Sales		3,367.9	1,800.0	2,050.0	3,850.0	+482.1	3,600.0
Operating Profit		122.2	45.0	115.0	160.0	+37.8	230.0
Non-Operating Income/Expenses		16.0	5.0	0.0	5.0	(11.0)	
Ordinary Income		138.2	50.0	115.0	165.0	+26.8	
Extraordinary Income or Loss		21.8					
Profit before Income Taxes		159.9					
Taxes and Profit Attributable to Non-Controlling Interests		(63.6)					
Profit Attributable to Owners of the Parent		96.3	32.0	68.0	100.0	+3.7	

FY2022 Plan
 Forex rate
 ¥120/USD
 ¥135/EUR
 Copper price
 ¥1,100k/t

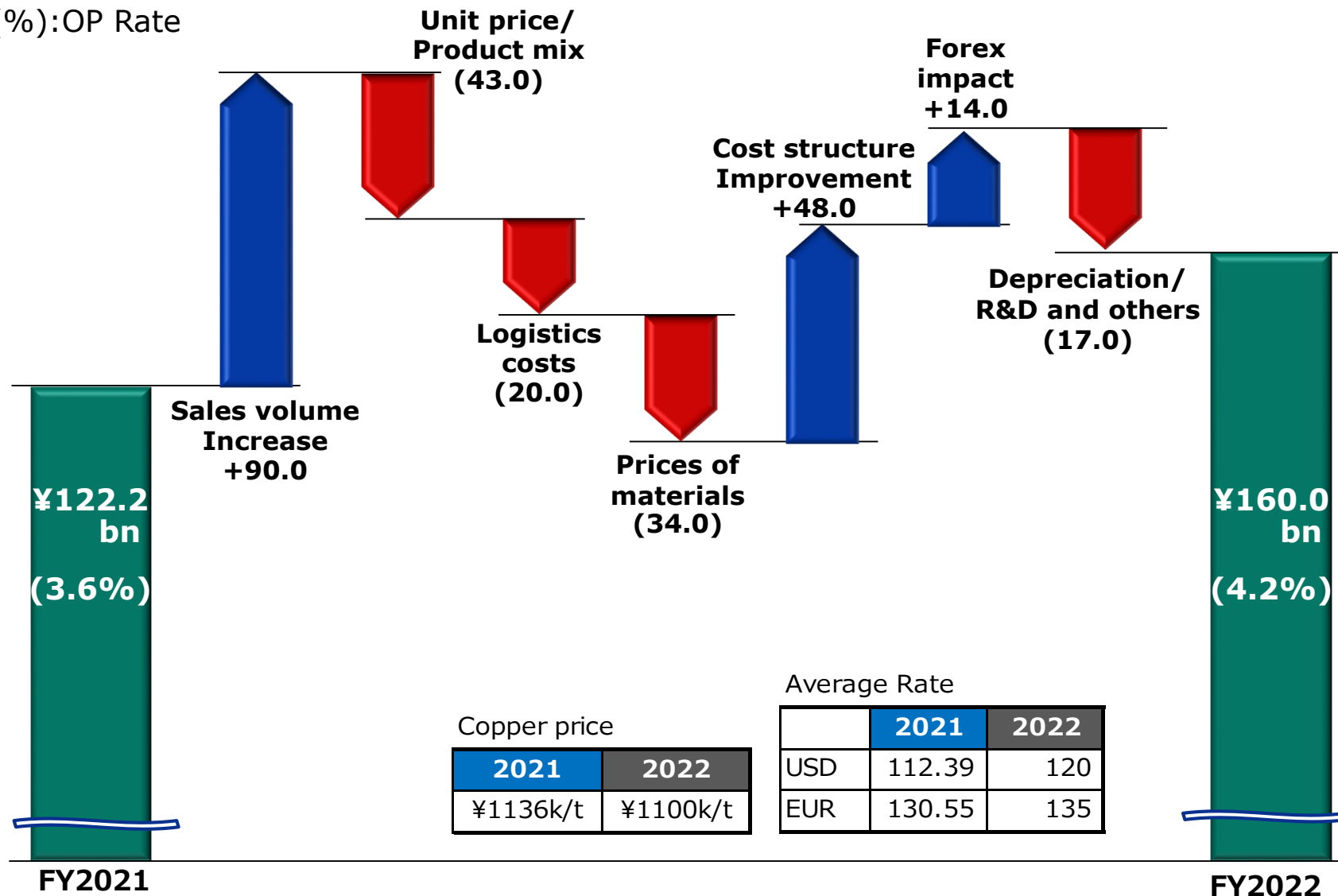
2-2. Sales and OP by Segment

¥bn	FY2021		FY2022						Difference	
	Actual ^①		1HPlan		2HPlan		Annual Plan ^②		② - ①	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Automotive	1,754.2	12.3	980.0	0.0	1,120.0	46.0	2,100.0	46.0	+345.8	+33.7
Infocommunications	239.2	23.4	120.0	10.0	140.0	16.0	260.0	26.0	+20.9	+2.6
Electronics	292.5	19.8	160.0	12.0	160.0	8.0	320.0	20.0	+27.5	+0.2
Environment and Energy	833.4	44.0	420.0	11.0	500.0	28.0	920.0	39.0	+86.6	(5.0)
Industrial Materials and Others	327.9	23.0	170.0	12.0	190.0	17.0	360.0	29.0	+32.1	+6.0
Total	3,367.9	122.2	1,800.0	45.0	2,050.0	115.0	3,850.0	160.0	+482.1	+37.8

※Differences between the aggregate of all segments and Total are consolidated eliminations.

2-3. OP variation factors from FY2021 to FY2022

(%):OP Rate



Copper price

	2021	2022
	¥1136k/t	¥1100k/t

Average Rate

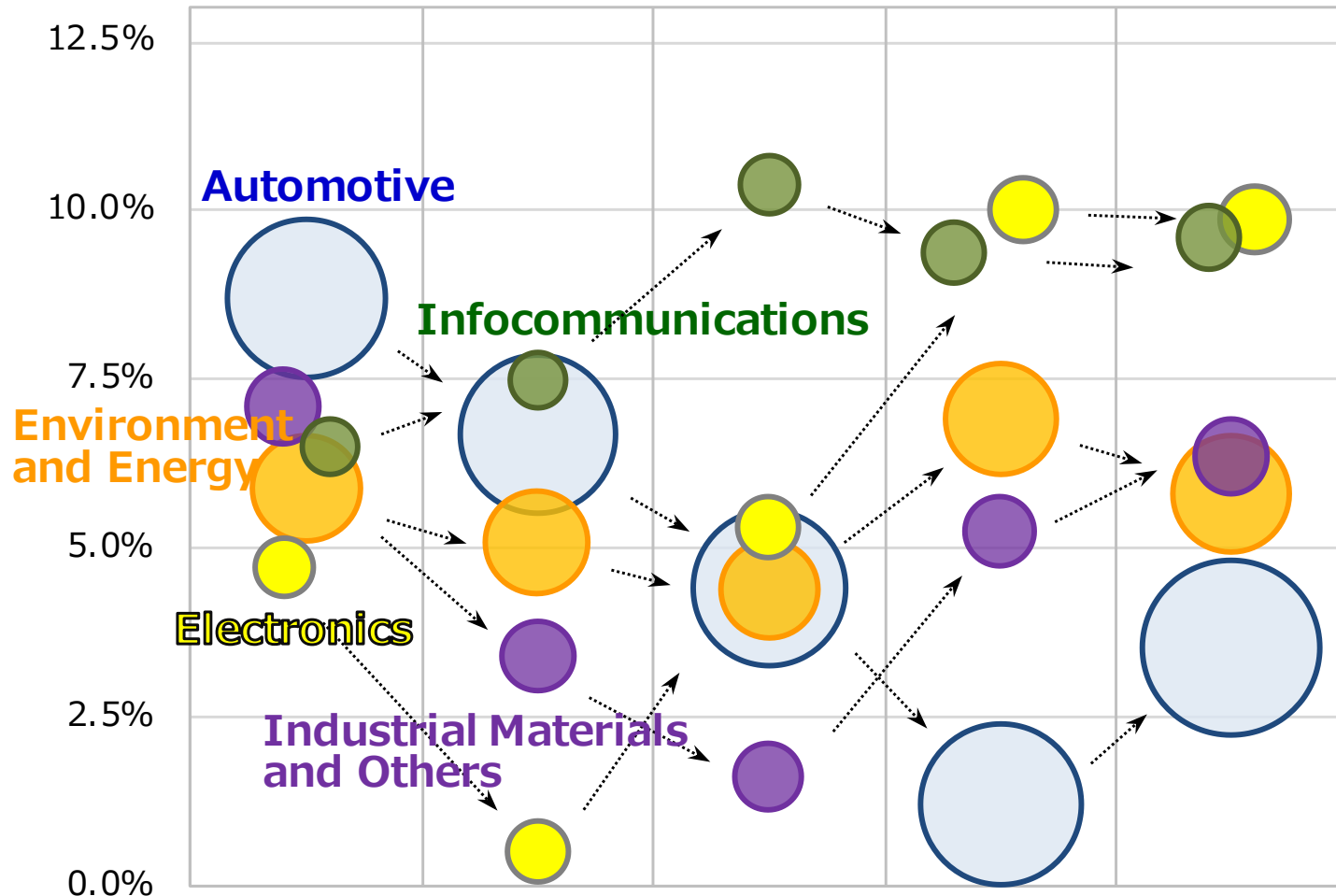
	2021	2022
USD	112.39	120
EUR	130.55	135

FY2021

FY2022

2-4. ROIC by Segment

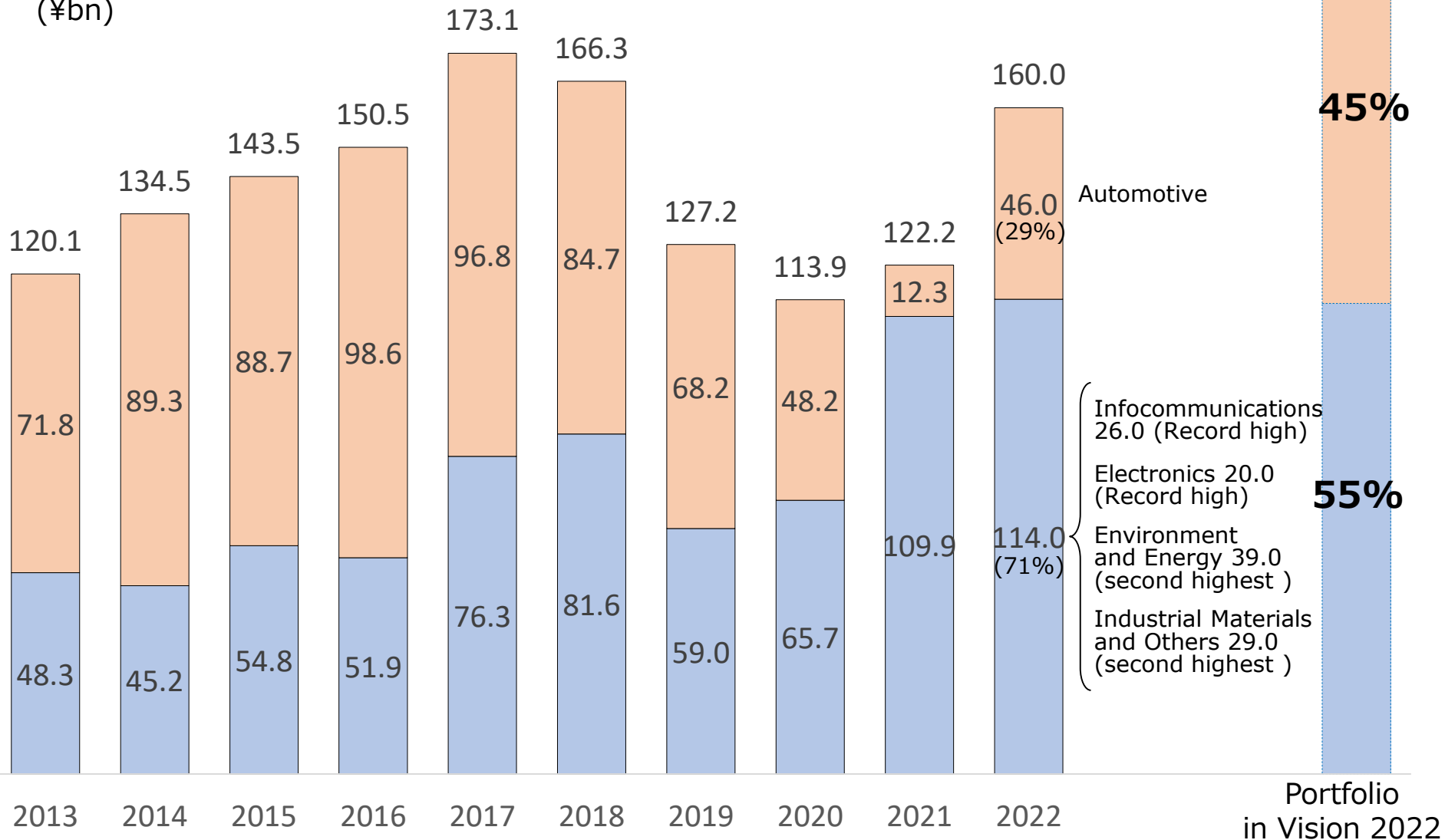
* The areas of the figures are proportional to sales



	FY2018	FY2019	FY2020	FY2021	FY2022
ROIC	7.3%	5.4%	4.6%	4.5%	5.5%
ROE	7.6%	4.7%	3.6%	5.7%	5.6%

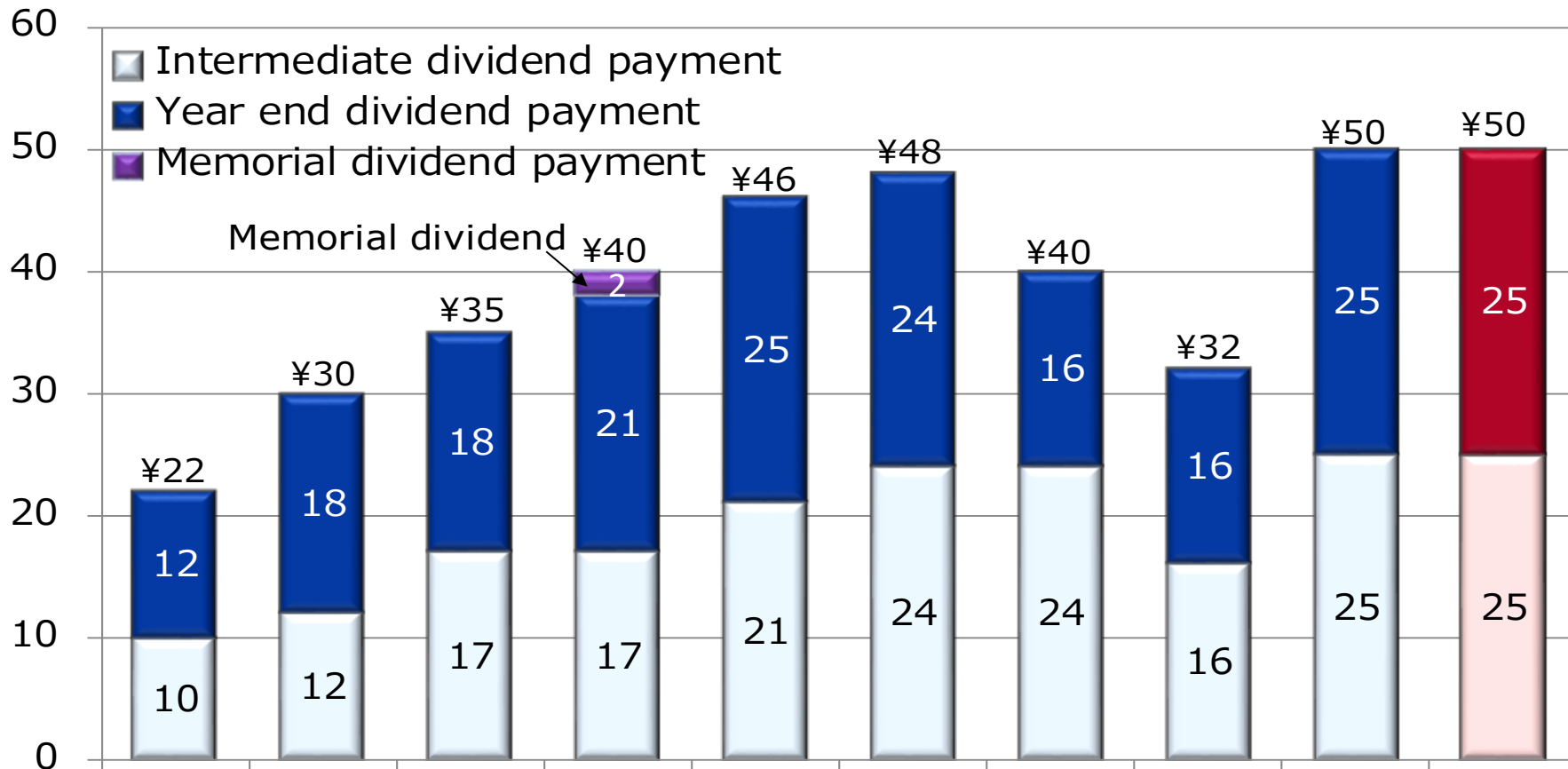
3. OP portfolio

(¥bn)



4. Dividend

(¥/share)



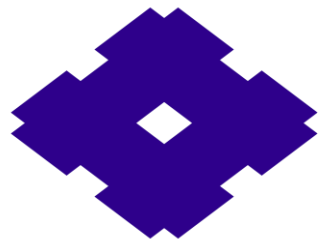
	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Earnings per Share (Yen)	84.15	151.00	114.73	137.61	154.29	151.38	93.24	72.25	123.49	128.22
Dividend Payout Ratio	26.1%	19.9%	30.5%	29.1%	29.8%	31.7%	42.9%	44.3%	40.5%	39.0%

Notes on Perspective Information

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2. Fluctuations of currency exchange rates, especially between the Japanese yen and the U.S. dollar, the euro and Asian currencies.
3. The ability of Sumitomo Electric and its affiliated companies to cope with rapid technological development.
4. Changes in financial, management, environmental and other presumptions.
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6. Changes in the market value of securities owned by Sumitomo Electric and its affiliated companies.

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